



Tom Johnston

Managing Director and Business Head for Canada
iCapital

Tom joined iCapital in 2020 as Managing Director and Business Head for Canada, based in Toronto. In this role, he is responsible for iCapital's expansion into the Canadian market, partnering with leading General Partners, alternative asset managers, and Canadian wealth channels, in addition to overall management of the Firm's business in Canada.

Prior to joining iCapital, Tom was previously the President of CI Institutional and CEO of UBS Global Asset Management (Canada) and has had prior roles in the past with Invesco and RBC. He has extensive experience business strategy, sales and servicing (both wealth and institutional) and new product development including a wide range of asset classes including alternatives. In addition to these roles Tom has also been a Chief Operating Officer, Chief Compliance Officer and General Counsel.

Tom is a trusted industry leader and has was the Vice Chair and board member of the Portfolio Management Association of Canada (PMAC) and previously (3 years) was also Chair of its Industry Regulations and Tax Working Committee. Tom earned a BA in History and Political Science from the University of Western Ontario and a Bachelor of Laws (LLB) from the University of Windsor. He remains a member of the Ontario Bar in good standing.